



Embassy of the United States of America

Tokyo, Japan

February 18, 2022

First Set of Questions-and-Answers (Qs&As)

Request for Quotations No. 19JA80-22-Q-0010
Acquisition of LED Lighting Fixtures

Question 1:

"Where shall the contractor deliver the products, outside the building or inside the building?"

Answer 1: The Contractor shall deliver the LED lighting fixtures to the U.S. Embassy Warehouse located at North Dock in Yokohama. Please refer to the attached Amendment No. A0001 of RFQ 19JA8022Q0010.

Question 2:

"1.1.2 Pricing says you need 220 sets, but 1.2.3 Specifications of the required LED Lighting Fixtures says you need 200 sets, which is correct?"

Answer 2:
The correct quantity is 200 sets. Please refer to the attached Amendment No. A0001 of RFQ 19JA8022Q0010.

Question 3:

"We asked the manufacturer of this product. They said that this was order-made product and only the contractor that had ordered this product before could buy this one. So, other contractors cannot participate in this bid."

Answer 3:
The U.S. Embassy never heard of a manufacturer refuse to sell to a vendor who never ordered a particular product from them before. If this is true, an equivalent product is an option. However, the Panasonic models have been installed in many offices and hallways in the U.S. Embassy Chancery building as the standard design, so not only technical data but also appearance shall be "equivalent". The dimensions and sizes shall be designed in metric dimensions to fit the Japanese 600X600mm grid ceiling system. No imperial dimension model is acceptable.

-End of First Set of Qs&As-